Society for the Protection of New Hampshire Forests

121st Annual Report
Letter from the Board Chair

Passing the Gavel

I have had the privilege of serving the Forest Society as chair of the Board of Trustees since October 2019. When I took on the role, concurrent with the retirement of our long-time President/Forester Jane Difley, it did not occur to me that the next three years would be dominated by a pandemic with a resulting economic rollercoaster ride. We are very fortunate in filling Jane’s shoes with Jack Savage, who has done an excellent job overall, especially in leading the Forest Society through the pandemic. As I come to the end of my three-year tenure as board chair, I want to thank our trustees, our staff, and most importantly our members for propelling us through truly extraordinary times.

My commitment to the Forest Society comes from an unflagging commitment to conserving land, the land we will need in New Hampshire in the decades to come to maintain a way of life we all value. Accomplishing that task requires us to be strategic and make prudent use of the funds our donors so generously gift us.

Among our accomplishments over the course of the last three years has been the Forest Society’s ongoing response to the early 2019 fire at the Rocks in Bethlehem. When I took over as chair, the path forward seemed clear—we wanted to rebuild.

But the pandemic forced us to test our assumptions and think carefully about our plans. Today, I am proud to have helped guide the Forest Society through the unknowns, and I am so pleased that we have completed the creation of a new outdoor amphitheater and “broken ground” on the renovation of the 1884 Carriage Barn to serve as our energy-efficient welcome center, community classroom, and offices for enhanced staffing north of the notches. We will accomplish more, including land protection, in the northern regions of our state by being more present.

The job is not done—we still need all your support to raise the rest of the capital necessary to realize this vision. But we are well on our way, and I’m confident we will achieve our goal.

While I can’t predict what FY 2023 will bring and whether we might have to return to remote meetings and work, I am confident that the Forest Society, thanks to our supportive members, dedicated staff, ardent volunteers, and steadfast Trustees, will meet any challenge. We will continue to “perpetuate the Forests of New Hampshire” in the face of any obstacle. Thank you for your role in that endeavor.

Bill “Tuck” Tucker
Board of Trustees—Committee Assignments
2021–2022

AUDIT
Drew Kellner
Karl Heafield*
Kathy Eneguess*
Pat Losik

EXECUTIVE
Bill Tucker, Chair
Drew Kellner, Vice Chair
Andy Smith, Treasurer
Karen Moran, Secretary
Bill Crangle
Deanna Howard
Charlie Bridges

FINANCE
Andy Smith, Chair
Bill Crangle
Allyson Hicks
Jason Hicks
Deanna Howard
Liz Salas Evans
Bill Tucker

INVESTMENT SUB-COMMITTEE
Drew Kellner, Chair
Martha Cottrill*
George Epstein
Andy Smith
Bill Tucker

LAND PROTECTION
Charlie Bridges, Chair
Mike Andrews*
Peter Fauver
Drew Kellner
Karen Moran
Michael Morison
Charles W. Thompson*
Tom Wagner
Bob A. Wells*

DEVELOPMENT
Don Floyd, Chair
Lore Dodge*
Ben Gayman*
Drew Kellner
Pat Losik
Ken Miller *
Nancy Martland
Michael Morison

OUTREACH
Karen Moran, Chair
Deb Buxton
Midge Eliassen*
Liz Salas Evans
Becky More*
Rebecca Oreskes*
Janet Zeller

POLICY ADVISORY
Nancy Martland, Chair
Peter Bergh*
Kathy Eneguess*
George Epstein
Don Floyd
Sharon Francis*
Richard Russman*
Mike Smith*

FORESTRY
Tom Wagner, Chair
Charlie Bridges
Deb Buxton
Bill Crangle
Charlie Niebling*
Rebecca Oreskes*
Lorin Rydstrom*
Brad Simpkins*
Tom Thomson*

GOVERNANCE
Peter Fauver, Chair
Deanna Howard
Drew Kellner
Andy Lietz*
Bill Tucker

PRESIDENT’S COUNCIL
Deanna Howard, Chair
Bill Webb*
Carolyn Benthien*
Bill Dunlap*
Jameson French*
Benjamin Gayman*
Mike Smith*
Don Wharton*

* Denotes non-trustee or former trustee

The Forest Society’s Board of Trustees: (from left) Jason Hicks, Pat Losik, Bill Crangle, Jack Savage, Drew Kellner, Don Floyd, Michael Morison, Peter Fauver, Karen Moran, Deb Buxton, Charlie Bridges, Elizabeth Salas Evans, William “Tuck” Tucker. Not pictured: George Epstein, Allyson Hicks, Deanna Howard, Nancy Martland, Andy Smith, Tom Wagner, Janet Zeller
Dear friends,

A look back at our fiscal year reminds us that we continued to work under the restrictions of the COVID-19 pandemic for a significant amount of time. I’m pleased to report that despite those constraints, our conservation, stewardship, and outreach work advanced, and we can count FY22 as a productive, successful 121st year.

We enjoyed in-person work and gatherings in the summer and fall of 2021, including an outdoor annual meeting at Creek Farm in September. The resurgence of COVID variants over the winter sent us back to remote working and Zoom meetings. Come spring 2022, the situation eased, allowing us to hold our Cottrell-Baldwin Lecture Series in person in March, conduct maple programs at The Rocks, and even convene our Board of Trustees for an in-person board retreat in April (the first such gathering since May 2019), which focused on our organizational response to the changing climate.

In FY22, the board greenlighted the construction contract for converting the existing 1884 Carriage Barn at The Rocks in Bethlehem into a new classroom and Forest Society North welcome center for members and guests. To enhance our conservation, stewardship, and educational outreach north of the notches, Forest Society staff will also be able to work from newly constructed offices in the building. The project includes the installation of a solar array and geo-thermal heating, which will help achieve our net zero energy goal for the campus. We anticipate completion of the project in the summer of 2023, and we are more than halfway to raising the necessary capital of $8.5 million. Thanks to all who have so generously supported the Forest Society North project so far.

As the included reports show, we finished FY22 in a solid financial position. Our balance sheet took a significant hit on our investments year over year, as was the case for other organizations given the volatility of the stock market. Nonetheless, our annual revenues were strong enough to overcome those losses, thanks to generous bequests, a Paycheck Protection Program grant, and a bounce-back year for timber harvest stumpage and Lost River and The Rocks Christmas Tree sales. We also enjoyed modest gains in Annual Fund and membership income—we thank you, our members, for that!

In FY22, the Forest Society completed nine land protection projects covering 1,168 acres. This includes three additions to existing reservations of land in fee adding up to 267 acres and six conservation easements on 901 acres. Costs associated with these land protection projects, including the Morrill Farm in Boscawen and Clay Brook Forest in Hampton Falls, drove our year-over-year increase in expenses.

Among the easements was an Assets to Acres project made possible by long-time supporters Tim and Midge Eliassen, who donated 122 acres in Warren to the Forest Society with the intent for us to then sell that parcel subject to a conservation easement and use the proceeds of the sale to further our conservation mission. The Assets to Acres program has been a steady means to support our work. Thank you to the Eliassens and others who have contributed in this way over the years.

We grew our staff capacity for land protection in response to increased opportunities to accomplish strategically important work and our desire to work statewide. Projects in development include our largest ever, 3,700 acres in Shelburne, NH, among others.

Today, the Forest Society holds more than 760 conservation easements, deed restrictions, and executory interests on properties across the state, conserving more than 135,000 acres. To uphold the
 conserve restriction on lands owned by others, we conducted 377 ground monitoring visits and met with 185 landowners, in addition to monitoring our easements virtually using our industry-leading satellite imagery.

Our more than 190 Forest Reservations constitute nearly 59,000 acres of conserved land that we own in fee. We manage these reservations sustainably, each with its own set of diverse goals, including recreational access and scenery; wildlife, air, and water quality; and carbon and renewable wood products.

Owning those lands demands that we steward them well, and we continue to dedicate significant resources to improving and expanding our efforts. The public’s “rediscovery” of outdoor recreation during the pandemic has only emphasized the need to engage visitors to our lands, enlist their support in the care of the places they enjoy, and enhance their experience. In FY22, we focused on improvements at Mount Major, Mount Monadnock, and Creek Farm, which has emerged as an increasingly popular bright spot on the Seacoast.

Mount Monadnock represents our largest ownership at more than 4,500 acres, which we manage in collaboration with the state as part of Monadnock State Park. We renewed our agreement with the state in FY22, with an eye to focusing needed attention and resources to the stewardship of the reservation’s trails that host more than 100,000 visitors annually.

There can be no doubt that a changing climate already affects our forests, from invasive species that threaten existing flora and fauna to weather patterns that influence when and how we conduct our forestry operations. Our staff and board have been working with professor Tony D’Amato’s forestry research team at the University of Vermont to develop appropriate responses, including assessing carbon sequestration and storage in our forests, finding ways to reduce our organizational carbon footprint, and incorporating climate science in our educational outreach and advocacy. This is an ongoing initiative.

Our forestry staff worked with consulting foresters and loggers to implement 10 timber harvests in FY22 involving 550 acres, or about 1 percent of the acreage we own and manage. In addition to hosting multiple timber harvest tours, where participants learn about active forestry operations, we also worked in partnership with the University of New Hampshire and NH Timberland Owners’ Association to create the popular Women in the Woods program for the growing number of women landowners and managers who want to learn more about chainsaw safety, tractors and machinery, and winter tracking.

We could not accomplish all that we do on our lands without assistance from the willing and capable hands of our many volunteers. In addition to attending more than a dozen workdays at our forest reservations last year, our volunteers are out monitoring our lands on a daily basis and deserve our thanks.

On the advocacy front, we supported the ultimately successful effort to include increased conservation funds, including $700 million for the Forest Legacy Program, which funds protection of working forests, in the recently passed Inflation Reduction Act. We also worked with New Hampshire’s members of the U.S. House of Representatives on the passage of the Recovering America’s Wildlife Act, which sets aside $1.4 billion nationally for projects to protect wildlife at risk of extinction from habitat loss.

At the State House, we engaged in efforts to create the New Hampshire low-grade timber and wood emerging market commission and a bill to establish a commission to study OHRV use in the state. The Forest Society and our conservation partners have a seat on the OHRV Commission.

In closing, I want to thank all of you who support our work, our dedicated Board of Trustees and committee members, and especially our staff. The Forest Society’s work takes us across the state, seven days a week, and beyond the traditional 9–5 work-day hours. Our staff—your staff—are an incredibly dedicated group who care deeply about our mission and have made a career out of helping keep forests as forests. We couldn’t accomplish what we do without them, and certainly without you who support our collective efforts.

Thank you.

Jack Savage
President
Land Stewardship

Fiscal Year 2022 (May 1, 2021–April 30, 2022)

Coming out of the pandemic, the forestry staff was unsure of where markets would go. Softwood pulp markets continued to impact our ability to move low-quality pine harvests. The reduction in biomass markets has also impacted our ability to accomplish some habitat goals and work in very degraded stands to make improvement cuts. We’ve certainly shifted to a lot of cut-to-length operations, but there’s still a need at times for biomass harvesting. The good news is that log markets remained high. As a result of people working from home, the demand for firewood continued to be strong and the mat log market has been phenomenal. It’s a higher-value outlet for the very lowest grade sawlogs. Log markets were great for the year, which really helped us meet and exceed our stumpage goals. We implemented the following 10 timber harvests covering about 550 acres in all reaches of the state.

**Timber Harvests**
- Jennings Forest, New Durham (125 harvest acres)
- David Wilson Land, Sharon (100 harvest acres)
- Carter Forest, Dublin (15 harvest acres)
- Glavin Forest, Warner (32 harvest acres)
- Stearns-Lamont Forest, Rindge (50 harvest acres)
- Ashuelot River Headwaters Forest, Lempster (120 harvest acres)
- Sanborn Forest, Epping (25 harvest acres)
- Sidney Butler Smith Forest, Tuftonboro (45 harvest acres)
- Eagle Cliff Forest, Sandwich (30 harvest acres)

**Habitat Projects**
Habitat work at Heald Forest continued where we mechanically cut invasives to restore some fields and spot-treated invasives to give the native plants a leg-up. Work will continue at Heald in the future and our partners are interested in funding more of this important work.

**Stewardship and Citizen Science**
In partnership with the University of New Hampshire and New Hampshire Timberland Owners’ Association, the Forest Society launched the Women in the Woods program to target a growing population of women landowners and managers. Several classes, including chainsaw safety, tractors for forestry, and winter tracking, were conducted and the program returned for a second year in FY23.

The Forest Society, through UNH, was also successful in winning a United States Forest Service Landscape Scale Restoration grant to help fund this new and popular initiative.

Other outreach projects include:
- Volunteer Trailhead Outreach Program (VTOP) Training and Launch (Mount Major)
- Sugar Maple Regeneration Citizen Science Project (Monadnock Reservation, Yatsevitch Forest, Kauffmann Forest, and Sudrabin Forest)
- Kearsarge Regional High School GIS and Environment Class Trout Study (Black Mountain Forest)
- Merrimack Paddle Challenge
- 5 Hikes Challenge
- Red Mulberry Planting Project with Broken Ground School (Conservation Center)

**FY22 Volunteer Workdays**
- Earth Day Cleanup and Trail Work at Mount Major (Alton)
- Wooden Sign Making Workshop at Conservation Center (Concord)
- Lost River Spring Workday (North Woodstock)
- Chestnut Seed Orchard Workdays at Tom Rush Forest (Deering)
- Hypertherm Spring Workday at Grafton Pond (Grafton)
- Madame Sherri Graffiti Removal Workday (Chesterfield)
- Monadnock Trails Week at Gap Mountain and Mount Monadnock (Jaffrey, Marlboro, Troy)
- Welch Farm Stewardship Workday (Hancock)
- UNH Wildlife Class Workday at Hills Forest (Durham)
- Heald Trail Workdays (Wilton)
- Powder Major Forest Volunteer Workdays (Madbury, Durham)
- Creek Farm Spring and Fall Workdays (Portsmouth)
Education and Outreach
Fiscal Year 2022 (May 1, 2021–April 30, 2022)

Forest Society education and outreach programs included nearly 100 unique community-based events for more than 3,000 participants. Programs were based at Creek Farm in Portsmouth, The Rocks and Bretzfelder Park in Bethlehem, and the Concord Conservation Center, in addition to Mount Monadnock, Mount Major, and in cooperation with The John Hay Estate at The Fells in Newbury.

This year, the Forest Society transitioned from virtual programming to traditional, in-person programming designed to reconnect members, volunteers, and local audiences with the Forest Society’s mission. Through lectures, guided hikes, readings, and tours, participants learned about natural resource topics, including forestry, land conservation, New Hampshire history, wildlife, recreation trails, and more.

The Forest Society also connected nearly 700 people with the natural world through two do-it-yourself challenges: the Merrimack Paddle Challenge and the 5 Hikes Challenge. Equipped with maps, interpretive information, and safety guidance, participants discovered the Merrimack River watershed, from New Hampshire to Massachusetts, and explored Forest Society reservations from the North Country to southern New Hampshire.

Seasonal education and outreach highlights include:

**Summer**
- Programs with The John Hay Estate at The Fells
- 14-part program series at Creek Farm
- Staff-led tours of Forest Society reservations
- Visits by school camps to the Merrimack River Outdoor Education & Conservation Area

**Autumn**
- 120th Annual Meeting at Creek Farm
- Staff-led tours of Forest Society reservations
- Six screenings of the Forest Society film, *The Merrimack: River at Risk*, including for students at Saint Anselm College as part of the Grappone Institute for Humanities series
- Bus tours of the Maple Experience at The Rocks reached 2,200 visitors
- Dedication of the James Due family plaque with the Black Heritage Trail of NH at the John Kulish Forest and Welch Family Farm and Forest in Hancock
- 5-part program series at Creek Farm
- Partnership with Southern New Hampshire University botany class

**Winter**
- 6-part program series at Creek Farm
- Timber harvest tour series
- Outdoor snowshoe tours at The Rocks
- 4-part evening program series at Bretzfelder Park
- Outings at The Rocks during maple weekends reached 400 participants
- 4-part Cottrell-Baldwin Lecture Series returned live to Fox Forest and engaged 200 participants
- Apple tree pruning demonstrations at The Rocks and Creek Farm

**Spring**
- Earth Day cleanup at Mount Major
- Tree planting for Arbor Day with students from Broken Ground School in Concord
- Merrimack River Floodplain walking tour for Osher Lifelong Learning Institute
- Maple and wildlife programs with Concord-based “Good Life” Community Education
- Program about conservation history of Mount Sunapee
Easement Stewardship
Fiscal Year 2022 (May 1, 2021–April 30, 2022)

The Forest Society holds more than 760 conservation easements, deed restrictions, and executory interests on properties across the state that conserve more than 135,000 acres. The Easement Stewardship Department, consisting of a director, four easement stewards, and a land protection and stewardship coordinator, ensures that the purposes, natural resources, and other unique features of these conserved properties are protected in perpetuity. They achieve this by making ground visits to each property on a 1- to 5-year cycle, monitoring properties annually using satellite imagery, and collaborating with landowners and partners.

The Volunteer Easement Monitoring Program (VEMP) was started in 2016. In FY22, 17 VEMP volunteers conducted 48 monitoring visits, spanning more than 7,000 acres.

Conservation easements are collaborative partnerships between the Forest Society and private landowners. These collaborations yield a number of substantive stewardship opportunities, including permitted commercial and recreational activities as well as forestry and agricultural activities. Another essential element of the department’s work is to enforce the terms of easements when violations occur, often not committed by landowners but by abutters or others. In FY22, there were 21 active easement violations, including four new violations identified, and six old violations were resolved.

| Total Ground Monitoring Visits | 377 |
| Landowner Visits              | 185 |
| Total Acres Monitored         | 63,736 |
| Total Miles Covered           | 740 |

In 2021, the Forest Society worked with the Morrill Family to purchase a conservation easement on more than 120 acres of high-quality farmland in the Town of Boscawen.
Land Conservation
Fiscal Year 2022 (May 1, 2021–April 30, 2022)

CONSERVATION EASEMENTS

<table>
<thead>
<tr>
<th>Landowner</th>
<th>Acres</th>
<th>Location</th>
<th>Property Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>James and Katherine Kibler</td>
<td>30</td>
<td>Hampton Falls</td>
<td>Clay Brook Forest</td>
</tr>
<tr>
<td>John and Jean Hoffman</td>
<td>31</td>
<td>Sullivan</td>
<td>Addition to Hoffman Conservation Easement</td>
</tr>
<tr>
<td>Starling Childs II</td>
<td>579</td>
<td>Salisbury</td>
<td>Little Mountain Forest</td>
</tr>
<tr>
<td>Robert and Sherri Morrill</td>
<td>125</td>
<td>Boscawen</td>
<td>Morrill Farm</td>
</tr>
<tr>
<td>Boulderwood Trust</td>
<td>19</td>
<td>Holderness</td>
<td>Addition to the Boulderwood Trust Conservation Easement</td>
</tr>
<tr>
<td>Midge and Tim Eliassen</td>
<td>117</td>
<td>Warren</td>
<td></td>
</tr>
<tr>
<td><strong>Total: 6 projects</strong></td>
<td><strong>901 acres</strong></td>
<td></td>
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</tr>
</tbody>
</table>

RESERVATIONS

<table>
<thead>
<tr>
<th>Grantor</th>
<th>Acres</th>
<th>Location</th>
<th>Property Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Paul Yeaton</td>
<td>164</td>
<td>Plainfield</td>
<td>Addition to Yatsevitch Forest</td>
</tr>
<tr>
<td>James Moran</td>
<td>74</td>
<td>Northfield</td>
<td>Addition to Stillhouse Forest</td>
</tr>
<tr>
<td>Mary G. Alex</td>
<td>29</td>
<td>Gilmanton</td>
<td>Addition to Kelley Memorial Forest</td>
</tr>
<tr>
<td><strong>Total: 3 projects</strong></td>
<td><strong>267 acres</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Grand Total: 9 Projects, New Acres Protected: 1,168**

Assets to Acres: How a House Lot Can Protect a Forest!

Through the Forest Society’s Assets to Acres program, donations of property—such as houses, cottages, house lots, condos, or even undeveloped parcels of land—that are given with the intention that they be sold by the Forest Society are used to generate funds for purchasing conservation land or easements and providing for the stewardship and care of existing conservation land. Larger parcels of land may be resold, but with much of it conserved by a conservation easement. In FY22, Midge and Tim Eliassen donated one such undeveloped parcel of land that they never built on to the Forest Society. The Forest Society placed a conservation easement on 117 acres and sold the property with a 5-acre house lot in Warren. Thanks to the Eliassens, the proceeds of that sale will be used to purchase and care for future conservation lands. That’s paying it forward! We are deeply grateful for their vision and generosity.
Financial Highlights

Fiscal Year 2022
Operating Revenue
Grants and contributions include funds for operations and for specific projects, including land protection projects.

Total Revenue
$8,697,879

- $3,363,836 Grants and Contributions 39%
- $577,700 Donations of Land, Goods and Services 7%
- $1,060,507 Sales and Service 12%
- $2,484,980 Bequests and Endowment Gifts 28%
- $1,210,856 Membership Dues and Annual Fund 14%

Questions on the financial statements should be directed to Tony Cheek, Vice President, Finance (tcheek@forestsociety.org) or Anne Truslow, Vice President, Development (atruslow@forestsociety.org).

Fiscal Year 2022
Expenses
This chart includes the Forest Society’s expenses by program (functional expenses) as well as the cash paid for land.

Total Expenses
$6,170,288

- $310,554 Cash Paid for Land 5%
- $816,060 Finance and Administration 13%
- $282,135 Membership 5%
- $359,365 Education and Outreach 6%
- $1,772,867 Land Protection 29%
- $2,052,462 Land and Easement Stewardship 33%
- $482,500 Fundraising 8%
- $94,345 Policy 1%

Questions on the financial statements should be directed to Tony Cheek, Vice President, Finance (tcheek@forestsociety.org) or Anne Truslow, Vice President, Development (atruslow@forestsociety.org).
Statement of Operating Activities and Changes in Net Assets from Operations

for the fiscal year ending April 30, 2022

<table>
<thead>
<tr>
<th>Operating Revenue and Support</th>
<th>Without donor restrictions</th>
<th>With donor restrictions</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annual fund</td>
<td>688,090</td>
<td>–</td>
<td>688,090</td>
</tr>
<tr>
<td>Contributions</td>
<td>149,876</td>
<td>1,267,279</td>
<td>1,417,155</td>
</tr>
<tr>
<td>Bequests</td>
<td>1,457,808</td>
<td>900,000</td>
<td>2,357,808</td>
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<tr>
<td>Endowment gifts</td>
<td>–</td>
<td>127,172</td>
<td>127,172</td>
</tr>
<tr>
<td>Grants</td>
<td>643,080</td>
<td>1,303,601</td>
<td>1,946,681</td>
</tr>
<tr>
<td>Contributions of land</td>
<td>141,700</td>
<td>246,000</td>
<td>387,700</td>
</tr>
<tr>
<td>Membership dues</td>
<td>522,766</td>
<td>–</td>
<td>522,766</td>
</tr>
<tr>
<td>Rental income</td>
<td>359,709</td>
<td>–</td>
<td>359,709</td>
</tr>
<tr>
<td>Forest operations</td>
<td>342,091</td>
<td>–</td>
<td>342,091</td>
</tr>
<tr>
<td>Reimbursement for services</td>
<td>47,618</td>
<td>–</td>
<td>47,618</td>
</tr>
<tr>
<td>Sale of materials</td>
<td>307,969</td>
<td>–</td>
<td>307,969</td>
</tr>
<tr>
<td>Donated conservation easements, goods and services</td>
<td>190,000</td>
<td>–</td>
<td>190,000</td>
</tr>
<tr>
<td>Miscellaneous Income</td>
<td>3,120</td>
<td>–</td>
<td>3,120</td>
</tr>
<tr>
<td><strong>Total Operating Revenue and Support</strong></td>
<td><strong>4,853,827</strong></td>
<td><strong>3,844,052</strong></td>
<td><strong>8,697,879</strong></td>
</tr>
</tbody>
</table>

Net assets released from restrictions for satisfaction of purpose

| **Net assets released from restrictions** | **2,869,675** | **(2,869,675)** | **–** |

**Total Operating Revenue, Support, and Net Assets released from restriction**

| **Total Operating Revenue, Support, and Net Assets released from restriction** | **7,723,502** | **974,377** | **8,697,879** |

**Program Expenses**

<table>
<thead>
<tr>
<th>Program Expenses</th>
<th>Without donor restrictions</th>
<th>With donor restrictions</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Land and Easement stewardship</td>
<td>2,052,462</td>
<td>–</td>
<td>2,052,462</td>
</tr>
<tr>
<td>Land protection</td>
<td>1,772,867</td>
<td>–</td>
<td>1,772,867</td>
</tr>
<tr>
<td>Education &amp; Outreach</td>
<td>359,365</td>
<td>–</td>
<td>359,365</td>
</tr>
<tr>
<td>Membership</td>
<td>282,135</td>
<td>–</td>
<td>282,135</td>
</tr>
<tr>
<td>Policy</td>
<td>94,345</td>
<td>–</td>
<td>94,345</td>
</tr>
<tr>
<td><strong>Total Program Expenses</strong></td>
<td><strong>4,561,174</strong></td>
<td>–</td>
<td><strong>4,561,174</strong></td>
</tr>
</tbody>
</table>

**Supporting Services and General Expenses**

<table>
<thead>
<tr>
<th>Supporting Services and General Expenses</th>
<th>Without donor restrictions</th>
<th>With donor restrictions</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fundraising</td>
<td>482,500</td>
<td>–</td>
<td>482,500</td>
</tr>
<tr>
<td>Finance and administration</td>
<td>816,060</td>
<td>–</td>
<td>816,060</td>
</tr>
<tr>
<td><strong>Total Supporting Services and General Expenses</strong></td>
<td><strong>1,298,560</strong></td>
<td>–</td>
<td><strong>1,298,560</strong></td>
</tr>
</tbody>
</table>

| **Total Expenses** | **5,859,734** | – | **5,859,734** |

| Increase (decrease) in net assets from operations | **1,863,768** | **974,377** | **2,838,145** |
## Assets

<table>
<thead>
<tr>
<th></th>
<th>FY 2022</th>
<th>FY 2021</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>9,744,283</td>
<td>8,305,193</td>
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<tr>
<td>Receivables</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current portion of contributions receivable</td>
<td>933,600</td>
<td>668,820</td>
</tr>
<tr>
<td>Other receivables, including bequests</td>
<td>27,832</td>
<td>4,205</td>
</tr>
<tr>
<td>Inventories</td>
<td>7,147</td>
<td>31,689</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>72,945</td>
<td>67,460</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td><strong>10,785,807</strong></td>
<td><strong>9,077,367</strong></td>
</tr>
<tr>
<td><strong>Property and equipment, net</strong></td>
<td>3,775,174</td>
<td>3,138,831</td>
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<tr>
<td><strong>Investments and Other Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Investments</td>
<td>15,833,898</td>
<td>17,326,678</td>
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<tr>
<td>Contributions receivable, long term, net</td>
<td>52,058</td>
<td>288,744</td>
</tr>
<tr>
<td>Inventories, long term</td>
<td>49,626</td>
<td>43,506</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>96,469,053</strong></td>
<td><strong>95,291,062</strong></td>
</tr>
</tbody>
</table>
# Liabilities and Net Assets

<table>
<thead>
<tr>
<th></th>
<th>FY 2022</th>
<th>FY 2021</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Liabilities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Line of credit</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Current portion of notes payable</td>
<td>11,250</td>
<td>11,250</td>
</tr>
<tr>
<td>Current portion of Paycheck Protection Program loan</td>
<td>–</td>
<td>178,216</td>
</tr>
<tr>
<td>Current portion of annuities payable</td>
<td>20,154</td>
<td>41,047</td>
</tr>
<tr>
<td>Accounts payable</td>
<td>101,023</td>
<td>110,127</td>
</tr>
<tr>
<td>Accrued liabilities</td>
<td>210,122</td>
<td>187,334</td>
</tr>
<tr>
<td><strong>Total Current Liabilities</strong></td>
<td><strong>342,549</strong></td>
<td><strong>527,974</strong></td>
</tr>
</tbody>
</table>

| **Long-Term Liabilities**      |           |           |
| Note payable — less current portion | 78,750    | 90,000    |
| Paycheck Protection Program loan loan, less current portion | – | 359,115 |
| Annuities payable — less current portion, net | 86,236    | 159,374   |
| **Total Long-Term Liabilities** | **164,986** | **608,489** |
| **Total Liabilities**          | **507,535** | **1,136,463** |

| **Net Assets**                 |           |           |
| Without donor restrictions     | 7,163,842 | 6,216,372 |
| Without donor restrictions invested in land, property and equipment | 4,629,710 | 3,993,367 |
| **Total net assets without donor restrictions** | **11,793,552** | **10,209,739** |
| With donor restrictions        | 19,050,012 | 19,383,460 |
| With donor restrictions invested in land | 65,117,954 | 64,561,400 |
| **Total net assets with donor restrictions** | **84,167,966** | **83,944,860** |

| **Total Net Assets**           | **95,961,518** | **94,154,599** |
| **Total Liabilities and Net Assets** | **96,469,053** | **95,291,062** |

For details, see the complete audited financial statements at forestsoociety.org/annual-reports.

Questions on the financial statements should be directed to Tony Cheek, Vice President, Finance (tcheek@forestsociety.org) or Anne Truslow, Vice President, Development (atruslow@forestsociety.org).
Contributed Support

The Forest Society relies on charitable giving to support its operations, for the perpetual stewardship and management of conservation lands, and for the acquisition of land and easements. We are deeply grateful for the diverse support of so many generous donors.

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Left: JerriAnne Boggis, executive director of the Black Heritage Trail of NH, and Jack Savage, Forest Society president, pose at an event honoring the Due family, who lived on the property that now is the Forest Society’s Welch Family Farm and Forest from the 1780s to the 1850s.

Right: As part of the Maple Experience at The Rocks in Bethlehem, participants learn how to tap maple trees.
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Richard Arey
Helen and Al Arsenault
Paul Asbell
Phillip Ayers
John W. Barto
Dorothy Bean
Dean E. Bensley
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Since 1901, members of the Forest Society have taken action to protect this land we call New Hampshire. The forests, mountains, lakes, and streams of this state support the health and well-being of our communities, from the Northern Forest to the banks of the Connecticut River to the saltmarshes of the Seacoast.

In a changing world, the Forest Society’s conservation work is fundamental to ensuring that New Hampshire continues to thrive with clean air, clean water, vibrant wildlife, and beautiful places that soothe the soul. Caring for these lands in perpetuity is a privilege and a responsibility to future generations. Your membership helps to preserve a way of life that is enriched by the landscape around us—the New Hampshire way of life.

Your membership helps us meet the challenges of today, tomorrow, and beyond.

Thank you for supporting the Forest Society. We can’t do it without you.

Top: Students from Antrim Elementary School take part in a citizen science project at the McCabe Forest. Photo by Emily Lord.

Front cover: In summer 2021, James and Katherine Kibler, owners of Clay Brook Forest in Hampton Falls, sold a 30-acre conservation easement to the Forest Society. Photo by Brian Hotz.