



SOCIETY FOR THE
PROTECTION OF
NEW HAMPSHIRE
FORESTS



119th Annual Report





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A Message from the Chair of the Board of Trustees

A Unique Year

The past year has been one of the most unique in the Forest Society's 119-year history. We began by welcoming Jack Savage as the fifth president in the Forest Society's history and by thanking Jane Difley for her dedicated 23 years of work as president and wishing her the most pleasant of retirements. Jack stepped into his new role as president with enthusiasm as well as with many years of experience and knowledge gained from serving as vice president of communications and outreach.

His experience proved extremely beneficial not only in making the transition smooth and uneventful, but also when it came to managing through the unexpected disruption caused by COVID-19, which occurred just as he was settling in. Jack is doing a magnificent job in managing us through this unfortunate turn of events and for this we thank him.

The Board of Trustees and senior management had just commenced work on a new strategic plan when COVID-19 hit. Although the annual board retreat was canceled, the Board of Trustees and management continued to work virtually on the strategic plan and it is anticipated the final plan will be presented to the board for approval this fall.

On behalf of the Board of Trustees, I want to thank our entire staff for the dedicated work they did in keeping the Forest Society vibrant and functioning during the unique times brought on by COVID-19. While working from home, coping with family needs, and observing the guidelines set by our health authorities, our staff has managed to keep our organi-

zation operating at a high level. The board is deeply grateful for the staff's commitment to the work of the Forest Society and for their successful efforts to keep us moving forward under very trying circumstances.

The Forest Society has continued to fulfill its mission during the past year. Creative digital materials have allowed people to enjoy virtual walks on our properties and partake in educational experiences learning about our forests, habitats, wildlife, and so much more. Again, our thanks to our exceptional staff for their impressive display of flexibility, dedication, and ingenuity.

Plans for "Forest Society North" at The Rocks in Bethlehem are moving forward. Our vision of a North Country gateway with expanded programs, staffing, and recreational opportunities is an exciting investment in the future. Given the uncertainty of the times, achieving the full vision may take longer than originally planned, but the enthusiasm of the board, staff, community, and donors is as strong as ever. I can assure you that the end result at The Rocks will be a project that everyone will be proud of.

Finally, I want to thank all of our members for their loyalty and continued support during these unique and trying times. Without your support, the Forest Society and New Hampshire's landscape would not be what it is today. We thank you.

Bill Tucker

Board of Trustees Chair

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Forest Society board members smile for a socially distanced group photo during a Zoom meeting over the summer.

Board of Trustees—Committee Assignments 2019–2020

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Bill Dunlap*
Jameson French*
Benjamin Gayman*
Mike Smith*
Don Wharton*
Staff: Jack Savage

* Denotes non-trustee
or former trustee



Morning fog blankets Mill Brook at the Forest Society's Merrimack River Outdoor Education & Conservation Area in Concord.

119th Annual Report

May 1, 2019–April 30, 2020

Dear Friends,

As a forestry organization, we are accustomed to thinking long term, managing the forests under our care in a way that contemplates growth measured in decades, rotations considered by century. And yet, in doing so, we are always aware of the sudden unknown event beyond our control—the wind event, ice storm, or flood—that disrupts what we might have so carefully planned.

And so it should come as no surprise to any of us that the Forest Society, including its staff, board, volunteers, and members, has adapted and adjusted in response to the sudden disruptive forces of a pandemic. Thank you, all.

We have been fortunate, to be sure. While exercising caution, we have been able to continue our conservation and stewardship work. Thank you to all of you who have made it possible by being steadfast in your support.

To a greater degree than we could have ever predicted, FY2020 was a year of significant transition, with a new board chair and a new president. We also welcomed Anne Truslow as

our new vice president of development and Tony Cheek as our new finance director. Vice presidents Susanne Kibler-Hacker and Will Abbott chose new roles—their versions of retiring after long, productive careers helping to lead the organization. We said goodbye forever to former Board Chair John Barto as well as past President/Forester Paul Bofinger, and more recently, former Board Chair Harold Janeway. All three were lions of conservation and we salute them with gratitude.

But even while passing the torch, we accomplished much during the fiscal year. In July 2019, we celebrated with thousands of those who stood in opposition to Northern Pass as the NH Supreme Court ruled against the final attempt of the 192-mile transmission line project to go forward. It took nearly a decade to turn away that threat to conserved lands and scenery, and we are forever grateful to the many who worked so long to put it to rest.

Highlights of our land conservation work included permanently protecting via conservation easement the Sullivan Farm,

the last working farm in the City of Nashua, thanks to a dedicated and patient landowner and many partners. We also added a new reservation in Bartlett featuring 257 acres abutting the White Mountain National Forest that includes frontage on the Saco River. Today, we own and manage 190 forest reservations making up more than 57,000 acres and hold more than 750 easements on more than 130,000 acres.

In Portsmouth at our Creek Farm Reservation, we partnered with Chinburg Properties and an anonymous family foundation to renovate the Carey Cottage, an historic building that is important to many in that community. Carey Cottage will house the offices of GoodWork, a nonprofit incubator, and other nonprofit organizations. By fiscal year end, the renovation was well under way and is anticipated to be finished by the end of this calendar year.

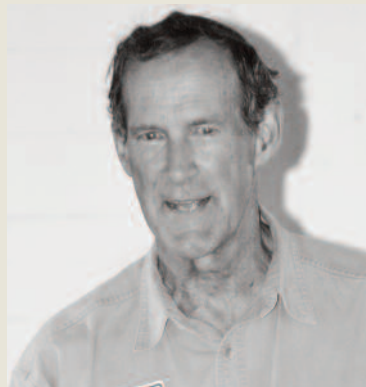
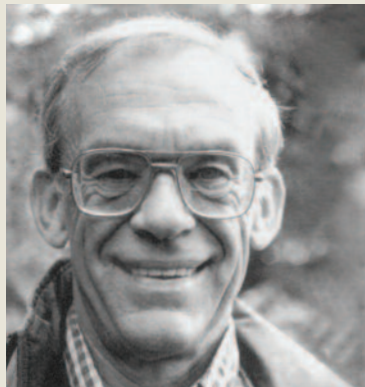
In early spring, we completed a documentary film, *The Merrimack: River at Risk*, which highlights the threatened status of the lower Merrimack River watershed and the difference that forest conservation can make in protecting drinking water supplies in the region. As the COVID spring rolled into our collective COVID summer of 2020, we partnered with New Hampshire PBS for the broadcast premiere of the film in July and have already started to see the impact that raising awareness can have.

Financially, we had a good year even with the slowdown associated with COVID-19 in March and April that caused us to cancel maple programs at The Rocks and otherwise disrupted revenues. Our donated revenue was strong overall thanks to generous annual fund donations and bequests. We closed three Assets-to-Acres projects, in which donors gift us a house or other property for resale. Even with a warm winter that limited logging operations, we conducted 11 harvests, treating 522 acres and generating \$202K in stumpage.



In FY2020, the Forest Society protected Sullivan Farm, Nashua's last working farm, with a permanent conservation easement.

~ IN MEMORIAM ~



From left, John Barto, Paul Bofinger, and Harold Janeway.



Top: In fall 2019, the Forest Society celebrated with partner organizations and supporters the defeat of the Northern Pass transmission project at The Rocks in Bethlehem.



Bottom: In spring 2020, the Forest Society and director Jerry Monkman (pictured) finished the production of *The Merrimack: River at Risk*, a documentary about the threatened resources in the lower Merrimack River watershed.

Our investments—most of which are endowment funds—ended the fiscal year down considerably due to the stock market losses in March and April. (Those have since largely recovered along with the markets over the summer months of FY2021.) In response to COVID-19, we applied for and received Paycheck Protection Program funds, which appear on our balance sheet as a loan that we anticipate will convert to a grant in FY2021.

Our balance sheet reflects an insurance settlement resulting from the fire at The Rocks Reservation and Christmas Tree Farm in February 2019. Working with many stakeholders this year, we developed plans for a revitalized “Forest Society North” campus that will serve as springboard for enhanced conservation programming north of the notches. Core to this vision is the renovation of the property’s 1884 Carriage Barn, which will be surrounded by a refreshed landscape that offers views of the White Mountains. The barn will be home to the new Jane A. Difley classroom, with funds donated in honor of the Forest Society’s outgoing president/forester. A capital campaign will augment funds already in hand to fulfill our vision for The Rocks.



Left: Students from Barnstead Middle School brave the cold and wind during a Mount Major Outdoor Classroom program.

Right: Senior Director of Education Dave Anderson (right) and Ellen Kenny (left) teach a group of students from Concord's Broken Ground School about the Merrimack River.

As we closed our fiscal year at the end of April 2020, with much of the world staying close to home in response to the pandemic, many people rediscovered the simple pleasures of a walk in the woods. More people than ever flocked to our forest reservations, and more people were on our website seeking those opportunities.

We welcome everyone to the woods our members have made it possible for us to conserve. At the same time, the unexpected burst of hikers brought into sharp focus our need to continually improve our ability to care for the forest reservations we own and manage, and to broaden the range of experiences we offer to visitors.

As we continue to deal with the pandemic, with the drought our summer brought us, with the western fires and southern hurricanes, I believe that New Hampshire forests have never been more important nor more valued by more people than now. And for us, the members of the Society for the Protection of New Hampshire Forests, finding the right balance between development, conservation, and active stewardship of our forests has never been more urgent.

There's no doubt that the year presented challenges. But I would argue that for every challenge, there is opportunity. It has been my privilege to help the Forest Society set about finding those opportunities to accomplish our mission to "perpetuate the forests." Thank you to the staff, thank you to our Trustees who have been so supportive, and most of all, thank you to all of you who have supported us to fulfill our mission.



With deep appreciation,

Jack Savage
President



Land Steward Program Coordinator Andy Crowley leads a trail maintenance workshop for a group of land stewards.

Land Stewardship Projects

Fiscal Year 2020 (May 1, 2019–April 30, 2020)

Timber Harvests

- Rosemary's Woods, Danbury
- Gap Mountain Reservation, Troy
- Yatsevitch Forest, Cornish
- Heald Tract, Wilton
- Dawson Forest, Hillsborough
- Indian Arrowhead Preserve, Surry
- Winsheblo Forest, Gilford
- Stimson Forest, Ossipee
- Burch Forest, Freedom

Habitat Projects

- Habitat restoration and partnership/donation by Asplundh for brush mowing on Conservation Center's floodplain in Concord
- Beaver deceiver installation at the Pierce Reservation in Stoddard
- Partnership with New Hampshire Fish & Game to assist in releasing rehabilitated bear cubs into the wild
- In-stream trout habitat work at Black Mountain Forest in Sutton

Other Stewardship Projects

- Chestnut seed orchard planting in partnership with American Chestnut Foundation at the Tom Rush Forest in Deering
- Invasive control of black swallow wort at the Tom Rush Forest in Deering
- Vermont Youth Conservation Corps projects at Gap Mountain and Hay Reservation

Volunteer Workdays

- Ice Breaker Workday (opening day), Lost River Reservation
- Mount Major Earth Day Cleanup
- Easement Cleanup Day, Horseshoe Pond CE
- Basic Trail Maintenance Workshop, Gap Mountain
- East Bridge Replacement Workday, Powder Major's Forest
- Sign Maker's Workshop, Concord Conservation Center
- Demolition Workday, Gardner Life Estate
- Leave No Trace Community Service Day, Mount Major
- 2019 Monadnock Trails Week
- Bridge Railing Repairs Workday, Cockermouth Forest
- Footbridge and Stream Restoration Day, Powder Major's Forest
- Bridge Demolition and Salvage Workday, Taves Reservation
- Trail Clearing Workday, Wenny-Baker Forest
- Garbage Goose Chase Workday, Wilton-Everett Forest
- Sunset Hill Waterbar Workday, Hay Reservation
- Brook Trail Stream Restoration, Mount Major
- Bog Bridge Workdays, Cooper Cedar Woods
- Brook Trail Erosion Control Workday, Mount Major
- Annual Tool Maintenance, Concord Conservation Center



Clockwise from top: Mount Major Reservation's trails are much cleaner after volunteers removed bags of litter during a spring clean-up day. American chestnut saplings grow at the Tom Rush Forest in Deering. Pierce Reservation's beaver decoy installation. Senior Director of Education Dave Anderson (middle) and others release a rehabilitated black bear into the wild.

Education and Outreach Program Highlights

Fiscal Year 2020 (May 1, 2019–April 30, 2020)

- Mount Major Outdoor Classroom
 - Five schools in May/June and seven schools in September/October
- Mount Kearsarge Outdoor Classroom
 - Trout habitat rehabilitation on the Black Mountain Forest
- Agriculture in the Classroom
 - Field day for North Country schools at The Rocks in Bethlehem
- Agriculture in the Classroom
 - Field day for Seacoast region elementary schools at UNH dairy complex in Durham
- Wild Feline and Winter Mammal Tracking at The Rocks
 - Led by Sue Morse of Keeping Track
- Wild Canines Lecture in New London and Mammal Tracking Workshop at The Fells and Hay Reservation
 - Led by Sue Morse of Keeping Track
- NH Maple Museum and Spring Maple Education Programs at The Rocks
- Hay Forest Reservation and The Fells June/July Programs
 - Famous Trees of The Fells, Sunset Hill Picnic Hike, and Hidden History Hike
- Bretzfelder Park Family Educational Series in Bethlehem
- Merrimack River Floodplain Education Summer/Fall Program Series
 - Conservation Center community night
 - Floodplain on-site users questionnaire
 - Public programs: dragonflies, tree ID, birding
 - Private programs: Havenwood/Heritage Heights, Rundlett Middle School, Broken Ground School summer camp session, Shaker Road School, Concord Project SEE
- Creek Farm Education Programs and Partnerships
 - Center for Wildlife bats program
 - Gundalow Company River Rats summer day camp sessions
 - Sagamore Creek Clean-Up Day
 - Yoga, Tinkergarten, paddlers interests, special events
- New Hampshire Farm & Forest Expo
- Five Hikes in Five Weeks Autumn Series
 - Ten hikes at five different destinations
- Leave No Trace Trivia Night at Area 23 in Concord
- Leave No Trace Mount Major “Hot Spot” Summer Outreach and Training Activities
- The Hidden Lives of Trees live panel discussion
 - Event hosted by the Granite Geek podcast at the Makris Lobster House in Concord
- Clay Brook Forest Tour for Hampton Falls Middle School
- Forest Society Annual Meeting and Regional Field Trips
 - Gunstock Ski Area and nearby Forest Society reservations
- Coverts Program: Sustainable Forestry, McCabe Forest Hike
- Natural Resource Stewards Program training at Canterbury Shaker Village
- First Day Hike at Mount Monadnock
- Timber Harvesting Tour: Heald Tract (Wilton and Temple), Winsheblo (Laconia), Yatsevitch (Cornish)
- Kearsarge Regional High School Career Day
- Sign Making Workshop
- Sugar Maple Regeneration Citizen Science Program
- Apple Pruning Workshop at Jennings Forest
- Virtual Field Trips and Woodshop Wednesdays
- Grafton Pond boat launch volunteer program
- Merrimack River Outdoor Education & Conservation Area floodplain ranger program
- Mount Major trail steward program



Participants join a 5 Hikes in 5 Weeks outing to the Merrimack River Outdoor Education & Conservation Center in Concord.



Clockwise from top: Gundalow Company River Rats campers suit up for a day of adventure at Creek Farm in Portsmouth. Susan Morse of Keeping Track leads a winter tracking course at The Rocks. Managing Forester Wendy Weisiger conducts a timber harvest tour for Forest Society staff. Students from Broken Ground School in Concord learn about trees and seasonal changes at the Merrimack River Outdoor Education & Conservation Center.

Land Conservation Summary

Fiscal Year 2020 (May 1, 2019–April 30, 2020)

Special thanks to those whose names are in bold and italics for having made a significant donation of their land or conservation easement's value.

CONSERVATION EASEMENTS

Landowner	Acres	Location
<i>Harry & Judy Howe</i>	62	Sandwich
<i>Town of Lee, Lee Town Forest Complex</i>	7	Lee
Kathy Williams, Sullivan Farm	51	Nashua & Hollis
<i>Robert Moran</i>	117	Grafton
Parker Farms Associates	77	Auburn
Total: 5 projects	314	

RESERVATIONS

Grantor	Acres	Location	Property Name
Doraine Richards & Arlene Morse	18	Washington	Addition to Rasmussen Forest
<i>Anonymous</i>	64	Alton	Addition to Mount Major Reservation
James Church	257	Bartlett	Church Forest
Total: 3 projects	339		

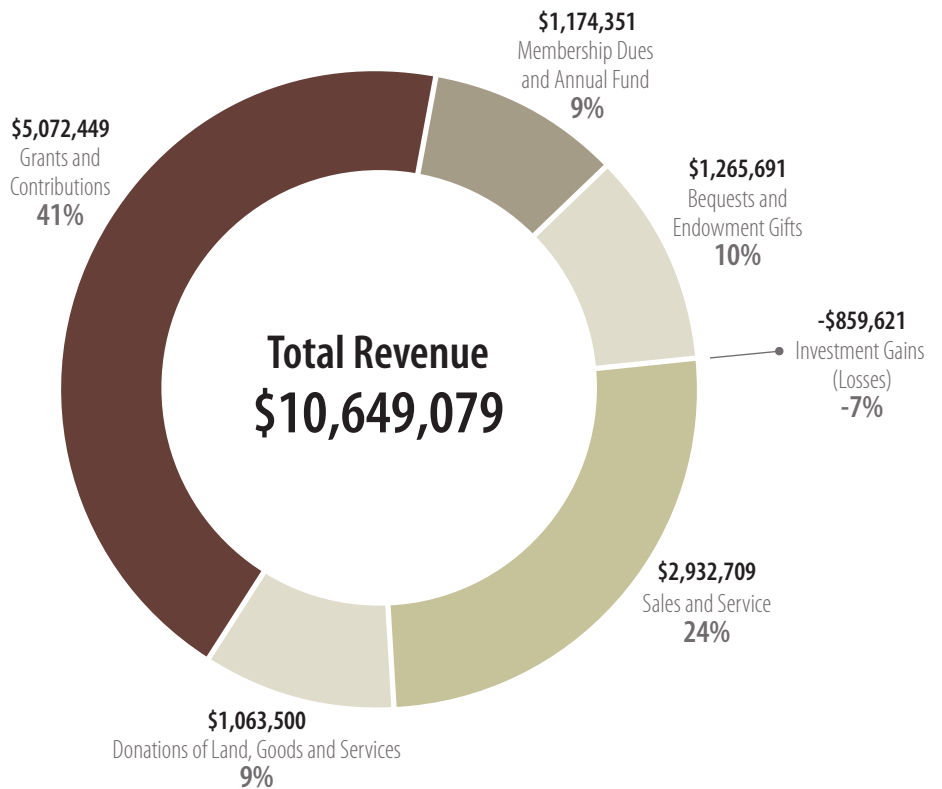
ASSETS TO ACRES

	Acres	Location	
<i>Millicent Scott Gardner Memorial</i>	5	Hollis	House and land sold to private party
<i>Swasey Corporation</i>	3	Freedom	Land sold to private party subject to 1.7-ac. retained conservation easement
<i>Russell</i>	31	New Boston	House and land sold to private party
<i>Steven Fellows</i>	21	Durham	House and land sold to private party subject to 17-ac. retained conservation easement
Total: 4 projects	60		

Financial Highlights

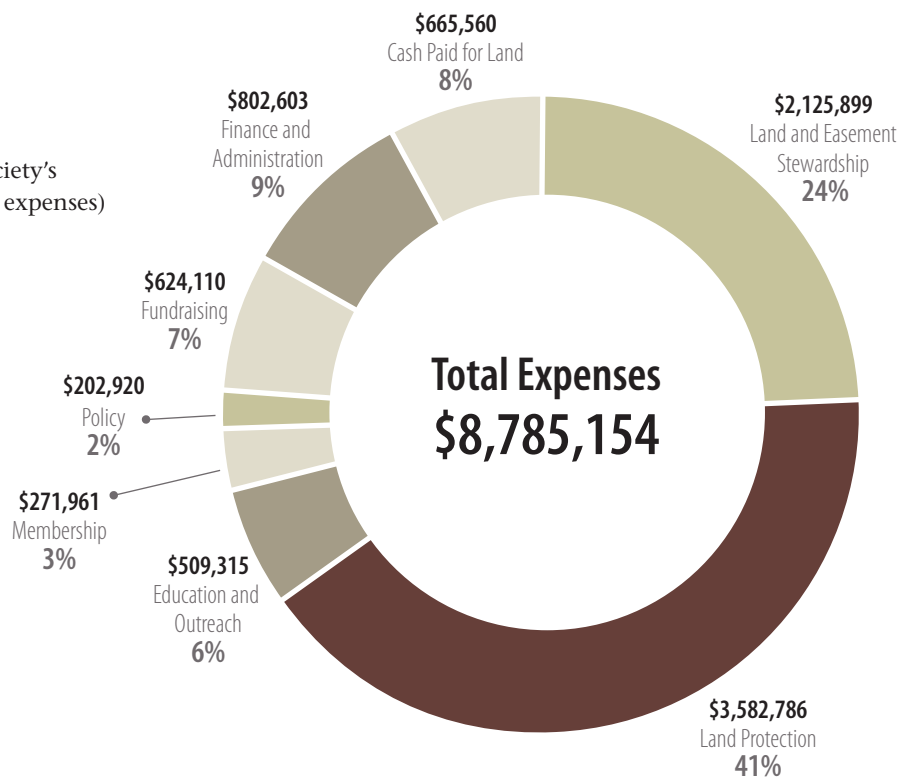
Fiscal Year 2020 Revenue

Grants and contributions include funds for operations and for specific projects, including land protection projects.



Fiscal Year 2020 Expenses

This chart includes the Forest Society's expenses by program (functional expenses) as well as the cash paid for land.



Questions on the financial statements should be directed to Tony Cheek, Finance Director (tcheek@forestsociety.org) or Anne Truslow, Vice President for Development (atruslow@forestsociety.org).

Statement of Activities and Changes in Net Assets

for the year ending April 30, 2020

Revenue and Support	Without donor restrictions	With donor restrictions	Total
Annual fund	734,866	–	734,866
Contributions	99,129	3,851,100	3,950,229
Bequests	879,756	–	879,756
Endowment gifts	–	25,935	25,935
Grants	1,005,350	116,870	1,122,220
Contributions of land	–	567,000	567,000
Investment Income	151,042	285,601	436,643
Realized & Unrealized gains on investments	(358,641)	(937,623)	(1,296,264)
Gain on sale of land	22,575	–	22,575
Membership dues	439,485	–	439,485
Rental income	299,951	–	299,951
Forest operations	204,370	–	204,370
Reimbursement for services	76,883	–	76,883
Sale of materials	419,104	–	419,104
Donated conservation easements, goods and services	856,500	–	856,500
Gain on insurance proceeds for property from fire	1,855,818	–	1,855,818
Miscellaneous Income	54,008	–	54,008
Total Revenue and Support	6,740,196	3,908,883	10,649,079
Net assets released from restrictions for satisfaction of purpose	3,149,440	(3,149,440)	–
Total Revenue, Support, and Net Assets released from restriction	9,889,636	759,443	10,649,079
Program Expenses			
Land and Easement stewardship	2,125,899	–	2,125,899
Land protection	3,582,786	–	3,582,786
Education & Outreach	509,315	–	509,315
Membership	271,961	–	271,961
Policy	202,920	–	202,920
	6,692,881	–	6,692,881
Supporting Services and General Expenses			
Fundraising	624,110	–	624,110
Finance and administration	802,603	–	802,603
Building Renovations – Creek Farm	238,774	–	238,774
	1,665,487	–	1,665,487
Total Expenses	8,358,368	–	8,358,368
Increase (decrease) in net assets	1,531,268	759,443	2,290,711
Net Assets, beginning of year	7,475,675	78,034,958	85,510,633
Net Assets, end of year	9,006,943	78,794,401	87,801,344

Statement of Financial Position

Assets

	FY 2020	FY 2019
Current Assets		
Cash and cash equivalents	7,328,901	2,826,444
Receivables		
Current portion of contributions receivable	357,281	339,566
Other receivables, including bequests	88,442	85,904
Inventories	80,245	110,948
Prepaid expenses	90,726	68,082
Total Current Assets	7,945,595	3,430,944
Property and equipment, net	2,474,613	2,391,920
Investments and Other Assets		
Investments	14,181,286	16,365,951
Contributions receivable, long term, net	21,734	13,309
Inventories, long term	78,024	178,743
	14,281,044	16,558,003
Land	64,099,066	64,126,507
Total Assets	88,800,318	86,507,374

Liabilities and Net Assets

	FY 2020	FY 2019
Current Liabilities		
Line of credit	–	246,500
Current portion of notes payable	11,250	71,250
Paycheck Protection Program Funds	545,600	–
Current portion of annuities payable	41,047	41,414
Accounts payable	47,517	70,522
Accrued liabilities	90,939	107,312
Total Current Liabilities	736,353	536,998
Long-Term Liabilities		
Note payable – less current portion	101,250	292,500
Annuities payable – less current portion, net	161,441	167,243
Total Long-Term Liabilities	262,691	459,743
Total Liabilities	999,044	996,741
Net Assets		
Without donor restrictions	5,352,794	3,004,219
Without donor restrictions invested in land, property and equipment	3,654,149	4,471,456
Total net assets without donor restrictions	9,006,943	7,475,675
With donor restrictions	15,874,871	15,987,987
With donor restrictions invested in land	62,919,530	62,046,971
Total net assets with donor restrictions	78,794,401	78,034,958
Total Net Assets	87,801,344	85,510,633
Total Liabilities and Net Assets	88,800,388	86,507,374

For details, see the complete audited financial statements on our website at forestsociety.org/annual-reports.

Questions on the financial statements should be directed to Tony Cheek, Finance Director (tcheek@forestsociety.org) or Anne Truslow, Vice President for Development (atruslow@forestsociety.org).



Volunteer and 50-year member Tanya Tellman leads a wildflower walk at The Rocks in Bethlehem.

Contributed Support

ANNUAL GIVING

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Fund – NHCF*
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CLH Fund – NHCF*
Mr. Robert J. Cote
Daniel Thomas and Karen K. Moran
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William and Susan Tucker

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Ms. April Weeks
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Each year, gifts for special purposes are made to the Forest Society as gifts separate from annual giving and land action fund support. These gifts include grant, stewardship, program and project contributions.

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Asplundh Tree Expert Company
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 Northeast Delta Dental
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 St. Paul's School
 University System of New Hampshire
 Wildlife Management Institute

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 Event Builders, LLC
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 New England Wood Pellet, Inc.
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 Robblee Tree Service, LLC
 The Secret Agency, LLC
 Henry Taves and Roberta Bass
 W.S. Badger Company, Inc.
 Whalen Public & Media Relations, LLC
 Winnepesaukee Chocolates



A trail crew preps for the day during Monadnock Trails Week in July 2019.

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THANK YOU

*Though we count donations to the Forest Society
in dollars, their impact is reflected in the acres we protect,
the policy goals we achieve, and the passion for
conservation we inspire throughout New Hampshire.
The Trustees and staff thank all supporters for their
dedication to our mission, and we only regret that
our space limits our annual listing to those donors
who contributed \$250 or more.*

EMILY LORD



What Will We Leave Them?

Since 1901, members of the Forest Society have taken action to protect this land we call New Hampshire. Its natural beauty colors our lives. Our forests, lakes and streams contribute to the overall health and well being of our communities.

From the forests of the North Country to the shorelines stretching along the Connecticut River to the wetlands along the Seacoast, our protective work becomes more and more important in a changing world. Ongoing care of our forests, mountains, and fields nurtures an environment where wildlife thrives and the air and water can remain clean.

Your membership helps to preserve a way of life that is enriched by the landscape around us—the New Hampshire way of life.

Thank you for supporting the Forest Society. We can't do it without you.

Top: Volunteers measure trees as part of a sugar maple regeneration study at Mount Monadnock Reservation. Photo: Emily Lord.

Front cover: The photography of the Forest Society's volunteer of the year, Ellen Kenny.

Group photos in the 2020 Annual Report were taken before CDC social distancing guidelines were disseminated.

